

UNAUDITED FULL YEAR FINANCIAL STATEMENT AND DIVIDEND ANNOUNCEMENT FOR THE FINANCIAL YEAR ENDED 31 MARCH 2012

PART I - INFORMATION REQUIRED FOR QUARTERLY (Q1,Q2 & Q3), HALF-YEAR AND FULL YEAR ANNOUNCEMENTS

1(a) An income statement and statement of comprehensive income, or a statement of comprehensive income, for the group, together with a comparative statement for the corresponding period of the immediately preceding financial year.

Group income statement and statement of comprehensive income for the financial year ended 31 March 2012. These figures have not been audited.

	Group (Fourth Quarter)			Group (Full Year)		
	RMB'000		%	RMB'000		%
	3 months ended 31 Mar 2012 (Q4 FY2012)	3 months ended 31 Mar 2011 (Q4 FY2011)	Increase/ (Decrease)	12 months ended 31 Mar 2012 (FY2012)	12 months ended 31 Mar 2011 (FY2011)	Increase/ (Decrease)
Revenue	142,580	108,727	31.1	672,490	537,063	25.2
Cost of sales	(111,020)	(80,944)	37.2	(493,935)	(396,460)	24.6
Gross profit	31,560	27,783	13.6	178,555	140,603	27.0
Other operating income	6,081	4,469	36.1	9,736	7,370	32.1
Distribution costs	(12,547)	(13,786)	(9.0)	(55,657)	(56,898)	(2.2)
Administrative expenses	(16,640)	(21,752)	(23.5)	(70,219)	(70,226)	0.0
Other operating expenses	(3,702)	2,155	NM	(10,232)	(4,675)	118.9
Finance costs	(5,189)	(2,970)	74.7	(18,345)	(8,796)	108.6
Total operating expenses	(38,078)	(36,353)	4.7	(154,453)	(140,595)	9.9
(Loss)/profit from operations	(437)	(4,101)	(89.3)	33,838	7,378	358.6
Impairment of goodwill	(23,337)	-	NM	(23,337)	-	NM
Effect on dilution of investments in associated companies	-	-	NM	(2,329)	-	NM
Share of results of associated companies, net of tax	(17,331)	(261)	NM	(18,361)	1,834	NM
(Loss)/profit before taxation	(41,105)	(4,362)	842.3	(10,189)	9,212	NM
Taxation	(1,499)	3,628	NM	(10,673)	(3,148)	239.0
Net (loss)/profit for the period/year	(42,604)	(734)	NM	(20,862)	6,064	NM
Attributable to:						
Equity holders of the Company	(39,869)	571	NM	(15,505)	7,378	NM
Non-controlling interests	(2,735)	(1,305)	109.6	(5,357)	(1,314)	307.7
Net (loss)/profit for the period/year	(42,604)	(734)	NM	(20,862)	6,064	NM

NM: Not Meaningful

	Group (Fourth Quarter)			Group (Full Year)		
	RMB'000		%	RMB'000		%
	3 months ended 31 Mar 2012 (Q4 FY2012)	3 months ended 31 Mar 2011 (Q4 FY2011)	Increase/ (Decrease)	12 months ended 31 Mar 2012 (FY2012)	12 months ended 31 Mar 2011 (FY2011)	Increase/ (Decrease)
Net (loss)/profit for the period/year	(42,604)	(734)	NM	(20,862)	6,064	NM
Other comprehensive income:						
Exchange translation difference	521	475	9.7	560	909	(38.4)
Other comprehensive income for the period/year, net of tax	521	475	9.7	560	909	(38.4)
Total comprehensive (loss)/income for the period/year	(42,083)	(259)	NM	(20,302)	6,973	NM
Total comprehensive (loss)/income attributable to:						
Equity holders of the Company	(39,348)	1,046	NM	(14,945)	8,287	NM
Non-controlling interests	(2,735)	(1,305)	109.6	(5,357)	(1,314)	307.7
Total comprehensive (loss)/income for the period/year	(42,083)	(259)	NM	(20,302)	6,973	NM

Note:

The Group (loss)/profit before taxation is arrived at after charging/(crediting):

	Group (Fourth Quarter)			Group (Full Year)		
	RMB'000		%	RMB'000		%
	3 months ended 31 Mar 2012 (Q4 FY2012)	3 months ended 31 Mar 2011 (Q4 FY2011)	Increase/ (Decrease)	12 months ended 31 Mar 2012 (FY2012)	12 months ended 31 Mar 2011 (FY2011)	Increase/ (Decrease)
Amortisation of intangible assets	108	177	(39.0)	432	1,122	(61.5)
Bad debts written off	438	-	NM	438	56	682.1
Depreciation of property, plant and equipment ⁽¹⁾	5,326	1,899	180.5	14,984	10,304	45.4
Exchange (gain)/loss	(1,173)	1,164	NM	2,736	2,710	1.0
Loss/(gain) on disposal of property, plant and equipment	1,134	(20)	NM	676	(116)	NM
Interest income	(259)	(77)	236.4	(1,079)	(335)	222.1
Interest expense	5,189	2,970	74.7	18,345	8,796	108.6
Impairment for property, plant and equipment	-	(500)	NM	-	1,000	NM
Operating lease rentals	1,846	5,748	(67.9)	13,739	17,171	(20.0)
Property, plant and equipment written off	833	(1)	NM	833	4	NM
Provision for inventory obsolescence ⁽²⁾	7,901	(3,000)	NM	7,901	-	NM
Provision for doubtful debts	2,452	-	NM	4,024	-	NM
Underprovision of taxation in respect of prior years	341	-	NM	341	-	NM

(1) Increase due to depreciation of new manufacturing facilities.

(2) Increase due to provision for inventory obsolescence of certain slow moving inventory to its net realisable value.

NM: Not Meaningful

1(b)(i) A statement of financial position (for the issuer and group), together with a comparative statement as at the end of the immediately preceding financial year.

	Group		Company	
	31 Mar 2012	31 Mar 2011	31 Mar 2012	31 Mar 2011
	RMB'000	RMB'000	RMB'000	RMB'000
ASSETS				
Non-current				
Property, plant and equipment	342,730	298,818	-	5
Intangible assets	964	1,396	-	-
Goodwill	-	23,337	-	-
Investment in subsidiaries	-	-	304,683	304,683
Associated companies	46,088	18,198	13,500	13,500
Assets held-for-sale	-	366	-	-
Trade and other receivables	789	2,849	-	-
Deferred costs	41,587	34,713	-	-
Deferred tax assets	12,581	4,415	-	-
	<u>444,739</u>	<u>384,092</u>	<u>318,183</u>	<u>318,188</u>
Current				
Inventories	353,863	379,805	-	-
Trade and other receivables	183,690	243,191	189	611
Deferred costs	40,189	18,406	-	-
Amount owing by subsidiaries (non-trade)	-	-	36,871	10,778
Amounts owing by related parties	108,190	48,352	-	-
Amounts owing by corporate shareholders of subsidiaries	6,616	10,015	-	-
Amounts owing by associated companies	3,248	33,159	-	-
Cash and cash equivalents	119,678	95,848	3,633	4,442
	<u>815,474</u>	<u>828,776</u>	<u>40,693</u>	<u>15,831</u>
TOTAL ASSETS	<u>1,260,213</u>	<u>1,212,868</u>	<u>358,876</u>	<u>334,019</u>
EQUITY				
Capital and Reserves				
Share capital	312,484	312,484	312,484	312,484
Reserves	149,772	164,717	36,088	19,324
Equity attributable to equity holders of the Company	<u>462,256</u>	<u>477,201</u>	<u>348,572</u>	<u>331,808</u>
Non-controlling interests	18,915	24,907	-	-
TOTAL EQUITY	<u>481,171</u>	<u>502,108</u>	<u>348,572</u>	<u>331,808</u>
LIABILITIES				
Non-current				
Bank borrowings	705	975	-	-
Deferred income	56,516	42,042	-	-
Deferred tax liabilities	8,847	870	7,874	-
Trade and other payables	32,550	35,553	-	-
	<u>98,618</u>	<u>79,440</u>	<u>7,874</u>	<u>-</u>
Current				
Trade and other payables	281,049	331,659	2,406	2,211
Amounts owing to related parties	47,621	57,477	-	-
Amounts owing to corporate shareholders of subsidiaries	26,215	30,774	-	-
Amounts owing to associated companies	832	4,002	-	-
Bank borrowings	263,256	180,238	-	-
Deferred income	59,701	24,563	-	-
Current tax payable	1,750	2,607	24	-
	<u>680,424</u>	<u>631,320</u>	<u>2,430</u>	<u>2,211</u>
TOTAL EQUITY AND LIABILITIES	<u>1,260,213</u>	<u>1,212,868</u>	<u>358,876</u>	<u>334,019</u>

1(b)(ii) Aggregate amount of group's borrowings and debt securities.**Amount repayable in one year or less, or on demand**

As at 31 March 2012		As at 31 March 2011	
Secured ⁽¹⁾	Unsecured ⁽²⁾	Secured ⁽¹⁾	Unsecured ⁽²⁾
RMB'000	RMB'000	RMB'000	RMB'000
263,256	31,715	180,238	32,474

Amount repayable after one year

As at 31 December 2011		As at 31 March 2011	
Secured ⁽¹⁾	Unsecured	Secured ⁽¹⁾	Unsecured
RMB'000	RMB'000	RMB'000	RMB'000
705	-	975	-

Details of any collaterals**Note (1):**

The secured loans include the following:

- a) RMB90.0 million (31 March 2011 – RMB90.0 million) bank borrowings granted to Fushun Yongmao Construction Machinery Co., Ltd. ("Fushun Yongmao") secured by certain leasehold buildings and land use rights from a related party, Fushun Yongmao Engineering Machinery Co., Ltd.
- b) RMB Nil (31 March 2011 – RMB40.0 million) bank borrowings granted to Fushun Yongmao and secured by bills receivables.
- c) RM53.0 million (31 March 2011 – RMB30.0 million) bank borrowings and trust receipts granted to Fushun Yongmao. This bank borrowing is guaranteed by Beijing Yongmao Jiangong Machinery Manufacturing Co., Ltd. ("Beijing Yongmao").
- d) RMB50.0 million (31 March 2011 – RMB20.0 million) bank borrowing granted to Fushun Yongmao. This bank borrowing is guaranteed by Beijing Yongmao and a director of the Company.
- e) RMB30.0 million (31 March 2011 – RMB Nil) bank borrowing granted to Fushun Yongmao. This bank borrowing is guaranteed by the Company.
- f) RMB40.0 million (31 March 2011 – RMB Nil) bank borrowing granted to Fushun Yongmao. This bank borrowing is guaranteed by Beijing Yongmao and directors of the Company.
- g) RMB0.9 million (31 March 2011 – RMB1.2 million) in respect of motor vehicles acquired under finance leases.

The above bank borrowings are for the purpose of increasing the working capital.

Note (2):

The unsecured loans include the following:

- a) RMB24.5 million (31 March 2011 – RMB21.8 million), of which RMB18.4 million (31 March 2011 – RMB18.4 million) was interest-bearing, was from a corporate shareholder to Beijing Yongmao for the purpose of increasing the working capital of Beijing Yongmao.
- b) RMB5.7 million (31 March 2011 – RMB8.7 million), interest-free, was from a related company of a corporate shareholder to Beijing Yongmao for the purpose of increasing the working capital of Beijing Yongmao.
- c) RMB1.5 million (31 March 2011 – RMB Nil), interest-free, was from a third party arising from the restructuring and closure of Wuxi Yongmao Tower Crane Co., Ltd. ("Wuxi Yongmao").
- d) RMB Nil (31 March 2011 – RMB2.0 million), interest-free, was from another related party to Fushun Yongmao for the purpose of increasing the working capital of Fushun Yongmao.

The above balances are recorded in current liabilities.

1(c) A statement of cash flows (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year.

	Group (Fourth Quarter)		Group (Full Year)	
	RMB'000 3 months ended 31 Mar 2012 (FY2012)	RMB'000 3 months ended 31 Mar 2011 (FY2011)	RMB'000 12 months ended 31 Mar 2012 (FY2012)	RMB'000 12 months ended 31 Mar 2011 (FY2011)
Cash flow from operating activities				
(Loss)/profit before taxation	(41,105)	(4,362)	(10,189)	9,212
Adjustments for:				
Share of results of associated companies	17,331	261	18,361	(1,834)
Unrealised profits from sale of towercranes and towercrane accessories to associated companies	(3,594)	(465)	(12,752)	4,079
Amortisation of intangible assets	108	177	432	1,122
Depreciation of property, plant and equipment	5,326	1,899	14,984	10,304
Loss/(gain) on disposal of property, plant and equipment	1,134	(20)	676	(116)
Effect on dilution of investments in associated companies	-	-	2,329	-
Impairment for property, plant and equipment	-	(500)	-	1,000
Impairment of goodwill	23,337	-	23,337	-
Property, plant and equipment written off	833	(1)	833	4
Provision for inventory obsolescence	7,901	(3,000)	7,901	-
Provision for doubtful debts	2,452	-	4,024	-
Interest expense	5,189	2,970	18,345	8,796
Interest income	(259)	(77)	(1,079)	(335)
Operating profit/(loss) before working capital changes	18,653	(3,118)	67,202	32,232
Increase in inventories	(10,749)	(56,390)	(4,368)	(115,876)
Decrease/(increase) in deferred cost	5,525	(53,119)	(28,657)	(53,119)
Decrease/(increase) in operating receivables	16,748	(31,095)	33,258	(69,664)
Increase/(decrease) in operating payables	15,791	80,050	(64,724)	176,009
(Decrease)/increase in deferred income	(5,931)	64,905	42,280	64,905
Cash generated from operations	40,037	1,233	44,991	34,487
Interest paid	(5,694)	(3,869)	(19,546)	(10,077)
Tax paid	(815)	(1,052)	(11,717)	(9,027)
Net cash generated from/(used in) operating activities	33,528	(3,688)	13,728	15,383
Cash flow from investing activities				
Acquisition of property, plant and equipment	(18,642)	(21,589)	(46,800)	(47,340)
Investment in an associated company	(28,496)	-	(28,496)	(20,284)
Proceeds from disposal of property, plant and equipment	2,092	12	3,312	119
Proceeds from sale of assets held-for-sale	6	-	366	878
Interest received	259	77	1,079	335
Net cash used in investing activities	(44,781)	(21,500)	(70,539)	(66,292)
Cash flow from financing activities				
Bank borrowings obtained	23,801	60,000	83,020	100,000
Restricted bank balances	(16,811)	(41,634)	(3,554)	(41,634)
Repayment to related parties	-	(5,000)	(2,000)	(35,876)
Repayment to finance lease creditors	(57)	(53)	(233)	(53)
Dividends paid to non-controlling interests	-	(71)	(635)	(71)
Dividends paid	-	-	-	(5,487)
Net cash generated from financing activities	6,933	13,242	76,598	16,879
Net (decrease)/increase in cash and cash equivalents	(4,320)	(11,946)	19,787	(34,030)
Cash and cash equivalents at beginning of period/year	73,148	61,005	49,214	82,566
Exchange adjustments	662	155	489	678
Cash and cash equivalents at end of period/year	69,490	49,214	69,490	49,214

Analysis of cash and cash equivalents

	Group	
	RMB'000 31 Mar 2012	RMB'000 31 Mar 2011
Cash on hand	73	3,688
Bank balances	119,605	92,160
	119,678	95,848
Restricted bank balances	(50,188)	(46,634)
	69,490	49,214

1(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year.

Group	Share capital	Merger reserve	Retained profits	Statutory common reserve	Exchange fluctuation reserve	Sub-total	Non-controlling interests	Total
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
Current year:								
Balance as at								
1 Apr 2011, as previously reported	312,484	(26,769)	156,935	34,926	30	477,606	24,907	502,513
Prior year adjustment	-	-	(405)	-	-	(405)	-	(405)
Balance as at								
1 April 2011, as restated	312,484	(26,769)	156,530	34,926	30	477,201	24,907	502,108
Total comprehensive income/(expense) for the period	-	-	24,364	-	39	24,403	(2,622)	21,781
Transfer to statutory common reserve	-	-	(7,621)	7,621	-	-	-	-
Dividends	-	-	-	-	-	-	(635)	(635)
Balance as at								
31 Dec 2011, as restated	312,484	(26,769)	173,273	42,547	69	501,604	21,650	523,254
Total comprehensive (expense)/income for the period	-	-	(39,869)	-	521	(39,348)	(2,735)	(42,083)
Transfer to statutory common reserve	-	-	-	-	-	-	-	-
Balance as at								
31 Mar 2012	312,484	(26,769)	133,404	42,547	590	462,256	18,915	481,171

Group	Share capital	Merger reserve	Retained profits	Statutory common reserve	Exchange fluctuation reserve	Sub-total	Non-controlling interests	Total
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
Previous year:								
Balance as at 1 Apr 2010	312,484	(26,769)	161,469	28,501	(879)	474,806	26,292	501,098
Total comprehensive income/(expense) for the period	-	-	6,807	-	434	7,241	(9)	7,232
Transfer to statutory common reserve	-	-	(6,426)	6,426	-	-	-	-
Dividends	-	-	(5,487)	-	-	(5,487)	-	(5,487)
Balance as at 31 Dec 2010	312,484	(26,769)	156,363	34,927	(445)	476,560	26,283	502,843
Total comprehensive income/(expense) for the period	-	-	571	-	475	1,046	(1,305)	(259)
Transfer to statutory common reserve	-	-	1	(1)	-	-	-	-
Dividends	-	-	-	-	-	-	(71)	(71)
Balance as at 31 Mar 2011	312,484	(26,769)	156,935	34,926	30	477,606	24,907	502,513

Company	Share capital	Retained profits/ (Accumulated losses)	Exchange fluctuation reserve	Total
	RMB'000	RMB'000	RMB'000	RMB'000
Current year				
Balance as at 1 Apr 2011	312,484	19,324	-	331,808
Total comprehensive income for the period	-	25,138	-	25,138
Balance as at 31 Dec 2011	312,484	44,462	-	356,946
Total comprehensive expense for the period	-	(8,374)	-	(8,374)
Balance as at 31 Mar 2012	312,484	36,088	-	348,572

Company	Share capital	(Accumulated losses)/ Retained profits	Exchange fluctuation reserve	Total
	RMB'000	RMB'000	RMB'000	RMB'000
Previous year				
Balance as at 1 Apr 2010	312,484	(1,510)	(1,152)	309,822
Total comprehensive income for the period	-	8,316	641	8,957
Dividends	-	(5,487)	-	(5,487)
Balance as at 31 Dec 2010	312,484	1,319	(511)	313,292
Total comprehensive income for the period	-	18,005	511	18,516
Balance as at 31 Mar 2011	312,484	19,324	-	331,808

- 1(d)(ii) Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State also the number of shares that may be issued on conversion of all the outstanding convertibles, as well as the number of shares held as treasury shares, if any, against the total number of issued shares excluding treasury shares of the issuer, as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year.**

There were no changes in the Company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since 31 March 2011. As at 31 March 2012, the total number of shares issued by the Company is 443,750,000.

- 1(d)(iii) To show the total number of issued shares excluding treasury shares as at the end of the end of the current financial period and as at the end of the immediately preceding year.**

	31 March 2012	31 March 2011
Total number of issued shares (excluding treasury shares)	443,750,000	443,750,000

- 1(d)(iv) A statement showing all sales, transfers, disposal, cancellation and/or use of treasury shares as at the end of the current financial period reported on.**

Not applicable.

- 2. Whether the figures have been audited or reviewed and in accordance with which auditing standard or practice.**

The figures have not been audited or reviewed by the auditors.

- 3. Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of a matter).**

Not applicable.

- 4. Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied.**

The Group has adopted the same accounting policies and method of computation as the audited financial statements for the financial year ended 31 March 2011 except that the Group has adopted all the new and revised FRS and INT FRS that are relevant to its operations and effective for annual periods beginning on 1 April 2011.

The adoption of these new or revised FRS and INT FRS did not result in substantial changes to the Group's accounting policies nor any significant impact on these financial statements.

5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change.

In financial year ended 31 March 2012, the Group reclassified assets held-for-sale of RMB2.6 million and re-presented these assets as property, plant and equipment as the plan and the intention to dispose the assets have ceased to qualify as held-for-sale. This reclassification had been accounted for retrospectively in accordance with FRS 105. The effects are disclosed below:

	Group RMB'000
Retained profits as at 1 April 2011 as previously reported	156,935
Effect on re-presenting assets classified as property, plant and equipment	(405)
Retained profits as at 1 April 2011, as restated	<u>156,530</u>
 Net book value of property, plant and equipment	
As at 1 April 2011 as previously reported	296,591
Reclassified from assets held-for-sale	2,632
Effect on retained profits	(405)
As at 1 April 2011, as restated	<u>298,818</u>
 Assets held-for-sale	
As at 1 April 2011 as previously reported	2,998
Reclassified to property, plant and equipment	(2,632)
As at 1 April 2011, as restated	<u>366</u>

The above reclassification is not material and has no impact on the statements of financial position as at 1 April 2010 and 31 March 2011. Accordingly, the statements of financial position as at 1 April 2010 are not presented.

6. Earnings per ordinary share of the group for the current financial period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends.

	Group (Fourth Quarter)		Group (Full Year)	
	RMB'000		RMB'000	
	3 months ended 31 Mar 2012 (Q4 FY2012)	3 months ended 31 Mar 2011 (Q4 FY2011)	12 months ended 31 Mar 2012 (FY2012)	12 months ended 31 Mar 2011 (FY2011)
(Loss)/earnings of the Group, after deducting any provision for preference dividends (in RMB'000):	(39,869)	571	(15,505)	7,378
Weighted average number of ordinary shares on issue used in computation of basic earnings per shares	443,750,000	443,750,000	443,750,000	443,750,000
(Loss)/earnings per share (in cents RMB)				
(a) Based on weighted average number of ordinary shares on issue	(8.98)	0.13	(3.49)	1.66
(b) On a fully diluted basis	(8.98)	0.13	(3.49)	1.66

7. **Net asset value (for the issuer and group) per ordinary share based on the total number of issued shares excluding treasury shares of the issuer at the end of the:**
(a) current financial period reported on; and
(b) immediately preceding financial year.

	Group		Company	
	31 Mar 2012	31 Mar 2011	31 Mar 2012	31 Mar 2011
Net asset value per ordinary share (RMB cents)	104.17	107.54	78.55	74.77

Net asset value per share for the Group and the Company for 31 March 2012 and 31 March 2011 has been computed based on shareholders' equity as at the respective dates and the number of shares of 443,750,000 ordinary shares.

8. **A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. It must include a discussion of the following:**
- (a) any significant factors that affected the turnover, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors; and**
- (b) any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on.**

REVIEW OF INCOME STATEMENT OF THE GROUP

Fourth Quarter FY2012 ("Q4 FY2012") vs Fourth Quarter FY2011 ("Q4 FY2011")

Revenue

Group revenue increased 31.1% to RMB142.6 million in Q4 FY2012 as compared to RMB108.7 million in Q4 FY2011 mainly from improvement in Asia (outside the PRC) and the PRC sales by 76.0% and 32.8% respectively. The increase in Asia (outside the PRC) is due to higher demand in Singapore as a result of the increase in public housing and commercial property projects. Higher sales in the PRC are mainly for projects in second tier cities such as Tianjin, Shenyang and Dalian. Overall, Asia (outside the PRC) and the PRC sales formed 92.7% of revenue in Q4 FY2012, up from 86.9% in Q4 FY2011.

Gross profit and gross profit margin

Gross profit increased to RMB31.6 million in Q4 FY2012 from RMB27.8 million in Q4 FY2011. The increase was mainly due to higher revenue partially offset by lower average gross profit margin.

Average gross profit margin decreased to 22.1% in Q4 FY2012 from 25.6% in Q4 FY2011. The decrease was mainly attributed to higher manufacturing overhead due to depreciation of the new manufacturing facilities in the PRC, Fushun City and provision for inventory obsolescence. Despite the higher sales in the PRC, gross profit margin is lower due to lower selling price from increase price competition of smaller size towercranes.

Other operating income

Other operating income increased to RMB6.1 million in Q4 FY2012 was mainly due to penalty income received for breach of contracts by Sichuan Tat Hong Yuanzheng Machinery Construction Co., Ltd. ("SCTHYZ"), a joint venture associated company with Tat Hong Holdings Ltd. This was partly offset by lower sale of scrap materials during the financial period.

Operating expenses

Total operating expenses increased to RMB38.1 million in Q4 FY2012 as compared to RMB36.4 million in Q4 FY2011.

Distribution costs decreased to RMB12.5 million in Q4 FY2012 mainly due to decrease in operating lease rentals.

Administrative expenses decreased to RMB16.6 million in Q4 FY2012 mainly due to decrease in operating lease rentals resulting from closure of Wuxi Yongmao and lower employee benefits cost due to lower bonus payout.

Other operating expenses increased to RMB3.7 million in Q4 FY2012 mainly due to provision for doubtful trade debts and loss on disposal of property, plant and equipment. The increase was partly offset by exchange gain from the strengthening of the Singapore dollars against Chinese Yuan. The credit balance in other operating expenses of RMB2.2 million in Q4 FY2011 was mainly due to reversal of RMB3.5 million overprovision for inventory obsolescence and impairment of property, plant and equipment arising from the winding down of the production base in Wuxi Yongmao.

Finance costs increased to RMB5.2 million in Q4 FY2012 due to higher bank borrowings and higher interest rate.

Impairment of goodwill

Full provision of RMB23.3 million for the impairment of goodwill relating to the Group's 66%-owned subsidiary, Beijing Yongmao was due to the lower than expected performance of Beijing Yongmao and the uncertain economic situation of the PRC's property market which has affected the demand for smaller size towercranes manufactured by Beijing Yongmao.

Share of results of associated companies

Share of loss of associated companies increased to RMB17.3 million in Q4 FY2012 from RMB0.3 million in Q4 FY2011 mainly due to the loss in SCTHYZ (which is involved in the business of towercrane rental in the PRC) resulting from the loss on disposal of towercranes, provision of doubtful debts and higher operating costs.

Taxation

Income tax expenses of RMB1.5 million in Q4 FY2012 was mainly due to tax on operating profit of our wholly owned subsidiary, Fushun Yongmao and the provision of deferred tax liabilities on withholding tax payable for the undistributed profits from 1 January 2008.

Loss from operations, loss before taxation and Net (loss)/profit attributable to equity holders of the Group

Loss from operations decreased to RMB0.4 million in Q4 FY2012 from RMB4.1 million in Q4 FY2011 mainly due to higher revenue.

However, loss before taxation increased to RMB41.1 million in Q4 FY2012 from RMB4.4 million in Q4 FY2011 and net loss attributable to equity holders of the Company was RMB39.9 million in Q4 FY2012 as compared to a profit of RMB0.6 million in Q4 FY2011. This was mainly due to the provision for the impairment of goodwill and higher share of losses of associated companies recognised for the period.

FY2012 vs FY2011

Revenue

Group revenue increased 25.2% to RMB672.5 million in FY2012 as compared to RMB537.1 million in FY2011 mainly from improvement in Asia (outside the PRC) and the PRC sales by 67.2% and 28.3% respectively. The increase in Asia (outside the PRC) is due to higher demand in Singapore as a result of the increase in public housing and commercial property projects. Higher sales in PRC are mainly for projects in second tier cities such as Tianjin, Shenyang and Dalian. Overall, Asia (outside the PRC) and the PRC sales formed 93.4% of revenue in FY2012, up from 86.5% in FY2011.

Gross profit and gross profit margin

Gross profit increased to RMB178.6 million in FY2012 from RMB140.6 million in FY2011. The increase was mainly due to higher revenue and average gross profit margin.

Average gross profit margin increased slightly to 26.6% in FY2012 from 26.2% in FY2011. The increase was mainly attributed to higher sales of the higher margin Luffing series towercranes and the larger STT series towercranes largely in Q1 FY2012. Despite the higher sales in the PRC, average gross profit margin is offset slightly due to lower selling price from increase price competition of smaller size towercranes since Q2 FY2012.

Other operating income

Other operating income increased to RMB9.7 million in FY2012 mainly due to penalty income received for breach of contracts by SCTHYZ. This was partly offset by lower sale of scrap materials and government grants received during the financial year.

Operating expenses

Total operating expenses increased to RMB154.5 million in FY2012 as compared to RMB140.6 million in FY2011.

Distribution cost decreased to RMB55.7 million in FY2012 mainly due to lower sales service expenses offset by higher depreciation expenses.

Other operating expenses increased to RMB10.2 million in FY2012 mainly due to provision for doubtful trade debts and loss on disposal of property, plant and equipment.

Finance costs increased to RMB18.3 million in FY2012 due to higher bank borrowings and higher interest rate.

Impairment of goodwill

Full provision of RMB23.3 million for the impairment of goodwill relating to the Group's 66%-owned subsidiary, Beijing Yongmao was due to the lower than expected performance of Beijing Yongmao and the uncertain economic situation of the PRC's property market which has affected the demand for smaller size towercranes manufactured by Beijing Yongmao.

Effect on dilution of investments in associated companies

The effect on dilution of investments in associated companies was resulted from the enlarged capital of our associated company, BJTHZM (as announced on 8 November 2011) following the additional investment by our 25% associated company, Tat Hong Zhaomao Investment Co., Ltd ("THZMI") in the company as per the Circular to Shareholders dated 21 October 2010 approved by shareholders at the Extraordinary General Meeting held on 8 November 2010.

Share of results of associated companies

Share of results of associated companies decreased to a loss of RMB18.4 million in FY2012 from a profit of RMB1.8 million in FY2011 mainly due to the loss in SCTHYZ (which is involved in the business of towercrane rental in the PRC) resulting from the loss on disposal of towercranes, provision of doubtful debts and higher operating costs.

Taxation

Income tax expenses increased to RMB10.7 million in FY2012 in line with the higher profit from operation during the financial year and the provision of deferred tax liabilities on withholding tax payable for the undistributed profits from 1 January 2008.

Profit from operations, (Loss)/profit before taxation and Net (loss)/profit attributable to equity holders of the Group

Profit from operations increased to RMB33.8 million in FY2012 from RMB7.4 million in FY2011 mainly due to higher revenue and average gross profit margin.

However, the Group recorded a loss of RMB10.2 million in FY2012 as compared to a profit of RMB9.2 million in FY2011 and a net loss attributable to equity holders of the Company of RMB15.5 million in FY2012 as compared to a profit of RMB7.4 million in FY2011. This was mainly due to the provision for the impairment of goodwill and higher share of losses of associated companies recognised during the financial year.

REVIEW OF FINANCIAL POSITION OF THE GROUP**Non-current Assets**

Non-current assets increased by RMB60.6 million to RMB444.7 million as at 31 March 2012 mainly due to additional investment in the Group's associated company, THZMI, increase in deferred costs and deferred revenue and purchase of property, plant and equipment for the new manufacturing facilities during the financial year. This increase was partly offset by provision for impairment of goodwill and depreciation and amortisation expenses charged for the financial year.

Deferred costs related to the corresponding non-current portion cost of sales relating to revenue deferred (See Note on deferred income below).

Deferred tax assets arose from the increase in deferred revenue and elimination of unrealised profits in associated companies.

Non-current trade and other receivables related to non-current portion of housing loans made to employees.

Current Assets

Current assets decreased by RMB13.3 million to RMB815.5 million as at 31 March 2012 mainly due to lower inventories, trade and other receivables and amounts owing by associated companies. This was partly offset by increase in deferred costs and amounts owing by related parties.

Inventories decreased by RMB25.9 million from lower purchases of raw materials as a result of the Group's efforts to reduce inventory.

Trade and other receivables decreased by RMB59.5 million mainly due to decrease in trade and bills receivables resulted from more prompt payments from customers and reduction in advance payments made to suppliers.

Amounts due from associated companies decreased mainly due to repayments made.

Deferred costs related to the corresponding cost of sales relating to revenue deferred (See Note on deferred income below).

Amounts due from related parties increased due to sales during the financial year and slower repayment by related parties.

Non-current Liabilities

Non-current liabilities increased by RMB19.2 million to RMB98.6 million as at 31 March 2012 mainly due to deferred income (see Note on deferred income below) and deferred tax liabilities.

Bank borrowings were the non-current portion of the financing obtained for the purchase of motor vehicles.

Deferred tax liabilities arose from the acquisition of Beijing Yongmao and the withholding tax payable for the undistributed profits of the Group's wholly owned subsidiary, Fushun Yongmao.

Non-current trade and other payables related to liability assumed by Beijing Yongmao for payment made on behalf for subsistence allowance of the previous employees of a wholly owned subsidiary of a corporate shareholder of Beijing Yongmao.

Current Liabilities

Current liabilities increased by RMB49.1 million to RMB680.4 million as at 31 March 2012 mainly due to increase in bank borrowings used for working capital of the Group and deferred income. This was offset by the decrease in trade and other payables and amounts owing to associated companies and related parties.

Deferred income included mainly RMB107.2 million of revenue deferred due to uncertainty to the timing of the consideration for the delivery of goods made to the customer. Owing to the uncertainty, the amount of the unpaid sum owing by the customer to the financial institution is deferred and recognised as revenue when the uncertainty is removed. The deferred costs, as explained under non-current and current assets above, relate to the amount carried in the statement of financial position to the extent that revenue has been deferred. Increase in deferred income and deferred costs were mainly due to the increase in such sales.

Trade and other payables decreased mainly due to more prompt payments to suppliers and lower purchases of raw materials and lower advance payments from customers.

Amounts owing to related parties decreased due to repayments to related parties.

Amounts owing to associated companies decreased due to lower advance payments received.

Total Equity

As at 31 March 2012, the total equity amounted to RMB481.2 million. The decrease was mainly due to net loss of RMB20.9 million for the financial year.

REVIEW OF CASHFLOW STATEMENT**Fourth Quarter FY2012 ("Q4 FY2012") vs Fourth Quarter FY2011 ("Q4 FY2011")**

The Group reported a net decrease in cash and cash equivalents amounting to RMB4.3 million in Q4 FY2012 mainly due to:

- a) Net cash generated from operating activities in Q4 FY2012 of RMB33.5 million mainly from the decrease in operating receivables and increase in operating payables due to more prompt payments from customers and increase in bills payables;
- b) Net cash used in investing activities from additional investment in THZMI and purchase of property, plant and equipment for the new factory; and
- c) Net cash generated from financing activities in Q4 FY2012 from higher bank borrowings.

FY2012 vs FY2011

The Group reported a net increase in cash and cash equivalents amounting to RMB19.8 million in FY2012 mainly due to:

- a) Net cash used in operating activities in FY2012 of RMB13.7 million mainly from higher operating profits;
- b) Net cash used in investing activities from additional investment in THZMI and purchase of property, plant and equipment for the new factory; and
- c) Net cash generated from financing activities in FY2012 from higher bank borrowings.

9. Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results.

The Group's results were in line with the profit warning announcement released to SGX-ST on 15 May 2012.

10. A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months.

The global economic environment remains uncertain and this will continue to affect our sales activities in our key markets. The Chinese government had imposed cooling measures in the property sector in the PRC. The uncertain economic situation of the PRC's property market coupled with the lower selling price from increase price competition has affected the demand for smaller size towercranes and has a negative impact to our gross margin.

Any appreciation of the Chinese Yuan against the US Dollars coupled with potentially higher operating and raw material costs may have a negative impact to our margins.

11. Dividend

(a) Current Financial Period Reported On

Any dividend declared for the current financial period reported on?

No dividend has been declared or recommended for FY2012.

(b) Corresponding Period of the Immediately Preceding Financial Year

Any dividend declared for the corresponding period of the immediately preceding financial year?

No dividend has been declared or recommended for FY2011.

(c) Date payable

Not applicable.

(d) Books closure date

Not applicable.

12. If no dividend has been declared (recommended), a statement to that effect.

No dividend has been declared or recommended for FY2011.

13. If the Group has obtained a general mandate from the shareholders for IPTs, the aggregate value of such transactions as required under Rule 920(1)(a)(ii). If no IPT mandate has been obtained, a statement to that effect.

Interested Persons Transactions

Name of Interested Person	Aggregate value of all interested person transactions during the financial year under review (excluding transactions less than \$100,000 and transactions conducted under shareholders' mandate pursuant to Rule 920)				Aggregate value of all interested person transactions conducted during the financial year under review under shareholders' mandate pursuant to Rule 920 (excluding transactions less than \$100,000)			
	3 months ended 31 Mar 2012 (Q4 FY2012) RMB'000	3 months ended 31 Mar 2011 (Q4 FY2011) RMB'000	12 months ended 31 Mar 2012 (FY2012) RMB'000	12 months ended 31 Mar 2011 (FY2011) RMB'000	3 months ended 31 Mar 2012 (Q3 FY2012) RMB'000	3 months ended 31 Mar 2011 (Q3 FY2011) RMB'000	12 months ended 31 Mar 2012 (9M FY2012) RMB'000	12 months ended 31 Mar 2011 (9M FY2011) RMB'000
Sales to related parties								
Shanghai Tat Hong Equipment Rental Co., Ltd. (上海达丰机械租赁有限公司)	-	-	-	-	51,356	664	70,518	17,032
China Nuclear Huaxing Tat Hong Machinery Construction Co., Ltd. (中核华兴达丰机械工程有限公司)	-	-	-	-	2,117	5,038	35,397	58,950
Shanghai Zhaomao Engineering Machinery Co., Ltd. (上海兆茂工程机械有限公司)	-	-	1,179	5,316	-	-	-	-
Sales to associated companies								
Beijing Tat Hong Zhaomao Equipment Rental Co., Ltd. (北京达丰兆茂机械租赁有限公司)	-	-	-	-	(9,328) ¹	(1,346)	(3,466) ¹	27,449
Sichuan Tat Hong Yuanzheng Machinery Construction Co., Ltd. (四川达丰元正机械工程有限公司)	-	-	-	-	(374)	371	114	17,239
Rental charged by related parties								
Fushun Yongmao Engineering Machinery Co., Ltd. (抚顺永茂工程机械有限公司)	1,500	1,500	6,000	6,000	-	-	-	-
Fushun Engineering Machinery Manufacturing Co., Ltd. (抚顺工程机械制造有限公司)	-	900	2,200	3,600	-	-	-	-
Other income charged to an associated company								
Beijing Tat Hong Zhaomao Equipment Rental Co., Ltd. (北京达丰兆茂机械租赁有限公司)	-	-	-	1,626	-	-	-	-
Corporate guarantee provided to an associated company								
Beijing Tat Hong Zhaomao Equipment Rental Co., Ltd. (北京达丰兆茂机械租赁有限公司)	-	60,750	-	60,750	-	-	-	-
Penalty income for breached of contracts by an associated company								
Sichuan Tat Hong Yuanzheng Machinery Construction Co., Ltd. (四川达丰元正机械工程有限公司)	5,111	-	5,111	-	-	-	-	-

Note (1): Reclassification of sales to Shanghai Tat Hong Equipment Rental Co., Ltd.

PART II - ADDITIONAL INFORMATION REQUIRED FOR FULL YEAR ANNOUNCEMENT

(This part is not applicable to Q1, Q2, Q3 or Half Year Results)

14. **Segmented revenue and results for business or geographical segments (of the group) in the form presented in the issuer's most recently audited annual financial statements, with comparative information for the immediately preceding year.**

Segmental information is presented in respect of the Group's geographical segments. In presenting information on the basis of geographical segments, segment revenue are based on the geographical location of customers. Segment information by business segments is not presented as the Group's business relates mainly to the manufacture and sales of towercranes and towercrane components.

Revenue	Asia, Middle East & Others (excluding PRC) RMB'000	USA & Europe RMB'000	PRC RMB'000	Consolidated RMB'000
FY2012				
Q4	33,905	3,525	105,150	142,580
Full Year	153,340	29,429	489,721	672,490
FY2011				
Q4	22,475	7,094	79,158	108,727
Full Year	102,492	52,779	381,792	537,063

15. **In the review of performance, the factors leading to any material changes in contributions to turnover and earnings by the business or geographical segments.**

See Paragraph 8.

16. **A breakdown of sales and profit after taxation**

	Group		% Increase/ (Decrease)
	RMB'000		
	FY2012	FY2011	
Revenue			
- First Half	349,641	262,175	33.4
- Second Half	322,849	274,888	17.4
Profit/(loss) after taxation			
- First Half	20,145	8,231	144.7
- Second Half	(41,007)	(2,167)	NM

17. **A breakdown of the total annual dividend (in dollar value) for the issuer's latest full year and its previous full year as follows:-**

	Latest Full Year (S\$)	Previous Full Year (S\$)
Ordinary	-	-
Preference	-	-
Total:	-	-

18. **Disclosure of person occupying a managerial position in the issuer or any of its principal subsidiaries who is a relative of a director or chief executive officer or substantial shareholder of the issuer pursuant to Rule 704(13). If there are no such persons, the issuer must make an appropriate negative statement.**

Name	Age	Family relationship with any director, CEO and/or substantial shareholder	Current position and duties, and the year the position was first held	Details of changes in duties and position held, if any, during the year
Sun Zhao Lin	56	Father of Sun Tian and spouse of Tian Ruo Nan	Executive Chairman (appointed on board in year 2005) and responsible for the formulation and execution of overall business strategy and policies and future direction as well as the overall management of the Group.	N.A.
Tian Ruo Nan	56	Spouse of Sun Zhao Lin and mother of Sun Tian	Chief Executive Officer (appointed on board in year 2007) and responsible for and oversees the day-to-day management of the Group.	N.A.
Sun Tian	30	Son of Sun Zhao Lin and Tian Ruo Nan	Executive Director (redesignated from Non-Executive Director to Executive Director in year 2009) and Sales Manager (appointed in year 2009), responsible for the Group's business development and sales to customers outside the PRC.	N.A.
Tian Cheng Tian	54	Brother-in-law of Sun Zhao Lin and brother of Tian Ruo Nan	Purchasing Manager (joined the Group since April 2001) and responsible for the sourcing of and purchase of raw materials for the Group's manufacturing operations.	N.A.
Tian Hao	31	Nephew of Sun Zhao Lin and Tian Ruo Nan	Sales Manager of Beijing Yongmao Jiangong Machinery Manufacturing Co., Ltd. ("Beijing Yongmao") joined the Group since March 2006 and responsible for the sales and marketing operations of Beijing Yongmao.	N.A.

BY ORDER OF THE BOARD

Tian Ruo Nan
Chief Executive Officer
28 May 2012